



**STARTING A BUSINESS RELATIONSHIP
WITH THE
NATIONAL RECONNAISSANCE OFFICE**



- Your portal for business opportunities for acquisitions across the Intelligence Community
- Register online to provide corporate capabilities
- The ARC provides search capabilities to identify companies doing business with the NRO
 - Lists the names, phone numbers, and e-mail addresses for each company registered
- Allows you to market your corporate capabilities directly for potential subcontracting opportunities
- Provides Acquisition Center of Excellence (ACE) classified reading room information and access instructions
- Lists ACE points of contact and phone numbers by function

- Biannually the ACE hosts an Industry Overview in Chantilly, Virginia to answer questions on doing business with the NRO, and meet both government and industry associates
- Personnel clearances and facility clearances from other agencies will be taken into consideration
- Unsolicited proposals and white papers may be submitted electronically through the ARC
- One-on-one sessions to brief corporate capabilities can be arranged
- Our experience shows that starting as a subcontractor is often the most successful way to break into doing business with the NRO



For additional information on the
Intelligence Community Acquisition Research Center
visit our website: <https://acq.westfields.net>

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